

RJ REYNOLDS

TOBACCO COMPANY

COPY

July 26, 1996

S. G. STEEN
Regional Operations Mgr

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
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EMail

PROMOTION COORDINATORS
#1110 Boston / Joyce

DORAL SEPTEMBER B2G1F #601270

I will be forwarding two sub-jobber templates (Fedele, SIS #674281 and New Milford Tobacco, SIS #394648) for accounts located within Region 16XX which are supplied by your direct account, Montano #960059.

I have transferred one case of each Doral style to cover distribution to these accounts (30 Displays), and 30 SKUs of sleeves (Item #512141). Please include these templates with Montano's distribution for this promotion.

Thanks for your help.

Sincerely,
Judy Campbell
Promotional Coordinator / #1610
/jc
cc: S. MacLeod

VAPTRANS.DOC

51861 9487

BPEJ55B2

PARTNER VAP TEMPLATE LISTING

96-07-08 PAGE: 15
09:17 AMWHOLESALER : 674281 FEDELE SALES <INDIRECT>
TEMPLATE : 601270 609-00 DOR B2G1F SEPT.
TEMPLATE SEQ : 0020
SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER
113102	113122	271256	CORNER PANTRY	2457 N MAIN ST	WATERBURY	CT	06704	1			
113102	113122	820274	BROOKVIEW MOBIL	21 HOMER ST	WATERBURY	CT	06704	2			

PAGE BREAK TOTAL ACCOUNTS 2 TOTAL QUANTITY

TEMPLATE TOTAL ACCOUNTS 2 TOTAL QUANTITY

***** END OF REPORT *****

5

Montano
#960059
(1110)

51861 9488

WHOLESALER : 394648 NEW MILFORD TOBACCO <INDIRECT>
TEMPLATE : 601270 609-00 DOR B2G1F SEPT.
TEMPLATE SEQ : 0020
SALES LEVEL : 16XXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER
122205	122221	652583	EGANS OIL CARE	711 MAIN AVE	NORWALK	CT	06851	1			
163604	163623	820349	CRESCI VARIETY	49 SOUTH ST	DANBURY	CT	06810	1			
122205	122221	051743	PATCHEN AMOCO	104 CONNECTICUT AV	NORWALK	CT	06854	1			
163605	163623	270202	HIWAY MARKET	616 FEDERAL RD	BROOKFIELD	CT	06804	1			
163604	163623	440905	BETHEL TEXACO	GREENWOOD AVE	BETHEL	CT	06801	1			
163604	163623	638877	FEATHERSTONE TEXACO	445 N MAIN ST	DANBURY	CT	06811	1			
163605	163623	709455	ROYALE TOBACCO	243 DANBURY RD	NEW MILFORD	CT	06776	3			
163604	163623	646805	NEWTOWN CONVIENCE	22 CHURCH HILL RD	NEWTOWN	CT	06470	3			
163605	163623	820731	WHITE TURKEY PANTRY	70 WHITE TURKEY RD	BROOKFIELD	CT	06804	1			
163605	163623	657963	LAKESHORE GROCERY	371 CANDLEWOOD LAK	BROOKFIELD	CT	06804	1			
163604	163623	562020	JIMMIES MARKET	38 GERMANTOWN RD	DANBURY	CT	06810	1			
163605	163623	659112	FOOD MART	31 BRIDGE ST	NEW MILFORD	CT	06776	2			
163605	163623	116278	MIDWAY MKT	88 PARKLANE	NEW MILFORD	CT	06776	2			
163605	163623	681918	AMBE CORP	21 DANBURY RD	NEW MILFORD	CT	06776	3			
163604	163623	820699	DAIRY & ENERGY STOP	133 PADANARAM RD	DANBURY	CT	06811	3			
163605	163623	611466	ARCHWAY NEWS	66 BANK ST	NEW MILFORD	CT	06776	2			

PAGE BREAK TOTAL ACCOUNTS 16 TOTAL QUANTITY

TEMPLATE TOTAL ACCOUNTS 16 TOTAL QUANTITY

Montano
960059

(1110)

A13 - BPEA13N1 TRANSFER ALLOCATIONS BY LEVEL

07/26/96 09:18 AM

NEXT-FN : _____

PROMOTION: 601270 - DORAL B2G1F W/CPN-SEPT

PERIOD: 609-00

FROM: 16XX - 16 BUFFALO REGION

TO: 11XX - 11 BOSTON REGION

ITEM	FROM ALLOC	FROM AVAIL	TRANSFER	TO ALLOC
DORAL FULL FLAVOR B1G1F	154	154	1	163
DORAL LIGHT B1G1F	154	154	1	163
DORAL FF 100 B1G1F	154	154	1	163
DORAL LIGHT 100 B1G1F	154	154	1	163

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn PROM PERIO UP DOWN Main

51861 9490

S12 SMS506N1

BUSINESS PLANNING AND EXECUTION
ALLOCATION TRANSFERS (SPREADSHEET FORMAT)

07/26/96 09:16

FN _____

Location: 16XXXX 16 BUFFALO REGION

Item Name: 512141 DOR B2G1F SLEEVE KIT-SEPT PART. PGM

SKU: BOX Pack: 20.000

A/R/D/T Available		Transfer to Amount A/R/D/T		A/R/D/T Available		Transfer to Amount A/R/D/T	
-----	-----	-----	-----	-----	-----	-----	-----
16XXXX	4,290	30	11XXXX				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Help Retrtn UPD TOP Bkwrđ Frwrđ Main

51861 9491